# 19th ANNUAL REPORT 2011 - 2012



6/3, Manoramaganj, Indore - 452 001 (M. P.)

# CHOKSI LABORATORIES LIMITED

#### **BRANCHES/LAB**

- 1. 829, GIDC Makarpura, Vadodara – 390 010 (Gujrat)
- Gokul Complex, IInd & IIIrd Floor, 101/8 GIDC Char Rasta Vapi (Gujrat) - 396 195
- 3. Plot No. 362, Industrial Area Phase II, Panchkula (Hariyana) - 134 113
- 4. Plot No. C-18 & 20, Phace 1-A, Verna Industrial Estate. Verna - 403 722 (GOA)
- Plot No. 8, 2nd Floor, Siddhivinayak Complex,
   Phase II, Near BDA Complex,
   80, Feet Ring Road, Nagarbhavi
   Bangalore 560072, (Karnataka)

#### **SHARE TRANSFER AGENT**

Link Intime India Pvt. Ltd. C-13, Pannalal Silk Mill Compound, L.B.S. Marg, Bhandup (W), Mumbai -400 078

Tel. No. 25963838 Ext. : 2297

Fax: No. 25946969

#### **BOARD OF DIRECTORS:**

Mr. Sunil Choksi - Managing Director
Mrs.Himika Choksi Varma - Jt. Managing Director
Mrs.Stela Choksi - Wholetime Director
Mr.Vyangesh Choksi - Wholetime Director
Mr.Sudarshan Shastri - Independent Non Executive
Mr.Pradip Karmakar - Independent Non Executive
Mr. Satish Joshi - Independent Non Executive
Mr. N. K. Mani - Independent Non Executive

#### **AUDITORS:**

PRATEEK JAIN & CO.
Chartered Accountants
212, Shalimar Corporate Centre,
8-B, South Tukoganj, Indore – 452 001 (M.P.)

#### **BANKERS:**

Axis Bank, Kamal Palace, Y. N. Road, Indore UCO Bank, Jawahar Marg, Indore HDFC Bank Union Bank of India, Geeta Bhawan, Indore

#### **REGISTERED OFFICE & LABORATORY:**

6/3, Manoramaganj, INDORE- 452 001 (M.P.)

# NOTICE

NOTICE is hereby given that the 19th Annual General Meeting of the members of the Company will be held on Thursday on 27th September, 2012 at 11.00 a.m. at the Registered Office of the Company to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Balance Sheet and the Profit & Loss account of the Company for the year ended on 31st March 2012 and the Reports of the Directors and Auditors thereon.
- 2. To appoint Directors in place of Mr. Satish Joshi who retires by rotation and being eligible offers himself for reappointment.
- 3. To appoint Directors in place of Mr. N. K. Mani who retires by rotation and being eligible offers himself for reappointment.
- 4. To appoint Auditors and to fix their remuneration.

#### SPECIAL BUSINESS:

5. To consider and if thought fit to pass with or without modification(s), the following resolution as a Special Resolution.

"RESOLVED THAT Pursuant to the provisions of section 314 and other applicable provisions, if any of the Companies Act, 1956 (including any amendments thereto or re-enactment thereof for the time being in force), the Company in general meeting hereby accords its consent to the holding of office or place of profit as a member of management team by Mrs. Khyati Choksi, Wife of Mr. Vyangesh Choksi, Whole Time Director of the Company, with effect from 1st September, 2011 on a monthly salary of Rs. 40,000/- with the annual increment of Rs. 5000/-.

**RESOLVED FURTHER THAT** the Board be and is hereby further authorised to do all such acts, deeds and things and execute all such documents, instruments and writings as may be and in the manner required and to delegate all or any of its powers herein conferred to any Committee of Directors or to any Director to give effect to the resolution hereof".

By order of the Board of Directors For CHOKSI LABORATORIES LIMITED

SUNIL CHOKSI

Managing Director

Place: Indore
Dated: 01.09.2012

# ANNEXURE TO THE NOTICE EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956

#### FOR ITEM No 5:

Ms. Khyati Choksi, wife of Vyangesh Choksi (Whole Time Director) holds dual PG - M. Com. and MHA from MS University (Baroda). She has wide industry experience in administration from Hospital to Hallmarking Centers. She has worked with renowned group - Sterling Hospitals and has domain expertise in NABH and NABL guidelines.

Subject to approval of the shareholders by way of special resolution at the ensuing Annual General Meeting, she has been appointed by the Board of Directors of the Company to hold an office or place of profit as a member of management team with a monthly salary of Rs. 40,000/- with the annual increment of Rs. 5000/-.

As per the provisions of section 314 of the Companies Act, 1956 read with those under Director's Relative (Office or Place of Profit) Rules, 2011, holding of office or place of profit, for the payment of remuneration as aforesaid requires consent of the shareholders by way of special resolution as envisaged in section 314 of the Companies Act, 1956 and the Rules thereunder.

Except for Mr. Sunil Choksi, Mrs. Stela Choksi, Mrs. Himika Choksi Varma and Mr. Vyanagesh Choksi, none of the other Directors of the Company are concerned or interested in the resolution.

By order of the Board of Directors For CHOKSI LABORATORIES LIMITED

Place : Indore
Dated : 01.09.2012

SUNIL CHOKSI
Managing Director

#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/ HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE VALID MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- 2. An explanatory statement pursuant to section 173 (2) of the Companies Act, 1956 in respect of item No. 5 in the above notice is annexed hereto.
- 3. The register of members and transfer books of the Company shall remain closed from 20/09/2012 to 22/09/2012 (both days inclusive) for the purpose of annual General Meeting.
- 4. As an austerity measure, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are requested to bring copies to the meeting.
- 5. Members who are holding Company's shares in dematerialized form are required to bring details of their Depository Account Number for identification.
- 6. Members / Proxies should bring their attendance slip duly filled in for attending the meeting. Members are also requested to inform company of any change in their address immediately so as to enable the company to dispatch any further communication at their correct address.
- 7. Any query relating to accounts or any other items of business set out in the Agenda of the meeting must be sent to the Company's Registered Office at 6/3, Manorama Ganj, Indore-452001 (M.P.) at least seven days before the date of the Meeting.

By order of the Board of Directors For CHOKSI LABORATORIES LIMITED

Place : Indore
Date : 01.09.2012

SUNIL CHOKSI
Managing Director

#### DIRECTOR'S REPORT

Dear Members,

Your Directors have pleasure presenting the 19<sup>th</sup> Annual Report alongwith Audited Accounts for the year ended 31st March, 2012.

#### **Financial Results**

	(31.03.2012)	(Rs. In lacs) (31.03.2011)
Operational Receipts	1523.30	1304.15
Other Income	37.63	16.82
Profit/(Loss) on Sale of Fixed Assets		(21.71)
Profit before Depreciation, Interest & Tax	417.52	352.02
Depreciation	141.57	110.72
Interest	144.37	65.14
Provision for tax	24.99	51.44
Income Tax Earlier year	(1.25)	0.00
Deferred Tax Liability for Current Year	6.55	6.76
Prior Period Adjustments	0.24	5.20
Net Profit	101.05	112.76
Balance brought forward	859.63	746.87
Balance carried to Balance Sheet	960.68	859.63

#### **OPERATIONS:**

During the fiscal year under review the Indian Economy showed signs of slowdown, coupled with the global slowdown that is still prevailing, your Company took various strategic initiatives to improve its volumes, which helped the Company to post positive performance for the year. Company has initiated Banglore Lab with calibration facilities. Directors are hopeful to give better results in forth coming years.

#### **ISSUE OF EQUITY WARRANTS ON PREFERENTIAL BASIS:**

The Company has converted 301263 warrants allotted in FY 2009-10 into equal number of equity shares during the year. Further, out of 800000 warrants, allotted in FY 2010-11, 500000 warrants were convereted into equal number of fully paid up equity shares of Rs. 10/- each after receiving balance payment due thereon and another 300000 warrants out of total 800000 Warrants in which balance payment not recived in stipulated time period, consequently amount already paid towards allotment of 300000 warrants were forfeited by the Company and said warrants were cancelled.

No change in control, in the company will occur due to this preferential allotment.

#### **CONVERSAION OF EQUITY WARRANTS INTO EQUITY SHARES:**

During the period under review, Company has converted 801263 warrants in to Equity Shares of Rs.10/- each after obtaining principal approval from Bombay Stock Exchange.

#### **DIVIDEND:**

The Board of Directors, in order to conserve the resources of the Company and to maintain the liquidity have decided not to declare any dividend for the year ended 31st March, 2012.

#### **PUBLIC DEPOSITS:**

The Company has not invited/accepted public deposit within the meaning of section 58A of the Companies Act, 1956 and rules made thereunder, during the year under review.

#### **DIRECTORS**

Shri Satish Joshi and Shri N. K. Mani Independent, Non-executive Directors of the Company retire by rotation and being eligible offer themselves for re-appointment. Board recommends their reappointment as directors of the Company.

#### DIRECTOR'S RESPONSIBILITY STATEMENT

Pursuant to section 217 (2AA) of the Companies Act, 1956, the Directors confirm that :-

- (i) In the preparation of the annual accounts, the applicable accounting standard have been followed and that there are no material departures.
- (ii) They have, in the selection of the accounting policies, consulted the statutory auditors and have applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.
- (iii) They have taken proper and sufficient care, to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) They have prepared the annual accounts on a going concern basis.

#### CORPORATE GOVERNANCE AND MANAGEMENT DISCUSSION AND ANALYSIS:

Report on Corporate Governance and Management Discussion and Analysis Report, in terms of Clause 49 of the Listing Agreement are annexed and form part of this Annual Report. A certificate from the Auditors confirming compliance with the conditions of Corporate Governance is also annexed.

#### **DEMAT STATUS**

The Company's shares are presently held in both electronic and physical modes.

#### **PARTICULARS OF EMPLOYEES**

There was no employee in the Company who was employed throughout the financial year or for part of the financial year was in receipt of remuneration whose particulars, if so employed, are required to be included in the report of Directors in accordance with the provisions of Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of employees) Rules, 1975.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EXCHANGE EARNINGS AND OUTGO:

The requisite particulars required to be furnished under Section 217(a) (e) of the Companies Act, 1956 regarding energy conservation technology absorption and R & D are not applicable, since the Company is not engaged in any manufacturing or processing activities.

#### **FOREIGN EXCHANGE EARNINGS AND OUTGO**

Foreign Exchange out go: a. Imports Rs. 1716644/-.b. Travelling Rs.669143/-. c. Membership Fees Rs. 52010/-.

Foreign Exchange Earnings : Rs. 434734/-.

#### **AUDITORS REPORT:**

The Auditors, in their report have referred to the Notes forming part of the Account, the notes are self explanatory and need no comments.

### **AUDITORS:**

M/s. Prateek Jain & Co. Chartered Accountants, Indore, Statutory Auditors of the Company retire at the ensuring Annual General Meeting of the Company and being eligible offer themselves for reappointment.

# **ACKNOWLEDGEMENT:**

The Directors acknowledge with gratitude the co-operation and confidence reposed by the Company's Bankers, Shareholders, Customers and Suppliers. Your Directors also wish to place on record their sincere appreciation of devoted services rendered by the employees of the Company for its success.

On behalf of the Board

Place : Indore SUNIL CHOKSI VYANGESH CHOKSI
Date : 30.05.2012 Managing Director Whole time Director

#### MANAGEMENT DISCUSSION AND ANALYSIS

We have pleasure in submitting the Management Discussion & Analysis Report on the Company's business.

#### A . INDUSTRY STRUCTURE AND DEVELOPMENTS

The year has been marked with low Industrial Growth of 3.9, GDP growth of 6.88. (Figures from Databook for DCH) coupled with high inflation and high bank lending interest rates. Amid these circumstances CLL has witnessed 16% overall growth. Sectors like Pharmaceutical, Agro and Agro Chemicals, Packed Food Industry and Environment Monitoring has grown in the last financial year. Company has started its calibration operation in Bangalore from May 2011. The facility and service scope will be expanded in forthcoming year. The facility is intended primarily for aviation and power segment which would require state of the art instrumentation and considerable investments in the following year.

#### B. OPPORTUNITIES AND THREATS

Slowing industry and overall Indian economy coupled with fear of few of EU countries defaulting has overshadowed the overall outlook. Company would be focusing on both export market as well domestic for agro commodities and pharmaceutical. Two of the laboratories in the year 2011-2012 have been approved by FSSAI, which would enable the company to analyse the domestic as well as imported food items. Other existing laboratories may be expanded for a similar operation in the forthcoming year. This would mean additional credit exposure but improving the top lines of individual branch laboratories and considerable jump to the service offerings and the overall financial growth of the company.

#### C. OUTLOOK

The outlook for the Company stands promising. CLL now covers central, western, northern as well as southern India. The new facilities for southern India at Goa and Bangalore are expected to improve considerable in the coming years. Company is poised to continue an upward trend.

#### D. SEGEMENT- WISE PERFORMACE:

The Company is engaged in the sole segment of analysis. Company is not involved in manufacturing, exports or trading of any commodity.

#### E. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has internal control system, which provides adequate safeguards and effective monitoring of the transactions and ensures that all assets are safeguarded and protected against loss from unauthorized use or disposition. The Company has an internal audit system, which ensures that the Company's control mechanism is properly followed and all statutory requirements are duly complied with. An audit committee of the Board of Directors comprising of non-executive directors regularly reviews the audit plans, adequacy of internal control as well as compliance of accounting standards.

#### F. FINANCIAL AND OPERATIONAL PERFORMANCE:

High lending rates and high credit exposure coupled with recurring nature expense outflow for new branches resulted in lower than expected profit margins. This is expected to improve in forthcoming year with better top lines and bottom lines for the newly added branches. For details, refer "Directors' Report".

#### G. MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/INDUSTRIAL RELATIONS:

We have ensured safe and healthy working conditions in all of the Laboratory Set-ups and have continued with our policy to ensure safe and healthy working conditions taking into account of health and safety of all concerned, besides conservation of natural resources and protection of the environment. A major factor the continued growth of your organization is the constructive support of Banks, Institutions, Suppliers, Executives, employees, creditors and the confidence shown by them in the Company. Employer-Employee relations in all the offices of the Company were cordial throughout the year under review. As at March 31, 2012, the Company had workforce of approximately 225 plus persons, including managers, scientist and support staff members.

### H. CAUTIONARY STATEMENT:

Statements in the Management Discussion and Analysis describing the Company's objectives, projections, estimates and expectations are "Forward Looking Statements". Actual results may differ materially from those expressed or implies. Important factors that could make a difference to the Company's operations include among others, economic conditions affecting demand / supply, effect of political situations, change in the Government regulations, tax laws and other statutes and incidental factors over which the Company does not have any control.

On behalf of the Board

Place : Indore SUNIL CHOKSI VYANGESH CHOKSI
Date : 01.09.2012 Managing Director Whole-time Director

#### CORPORATE GOVERNANCE REPORT

The philosophy of Corporate Governance is to enhance the long term economic value of the company. Its stakeholders and the society at large by adopting practices in fair and transparent manner by aligning interests of the company with shareholders and other key stakeholders.

#### **Board of Directors**

#### Composition of the Board

Board comprises of 4 independent and 4 Executive Promoter Director (including Executive Chairman)

		No. of outsid	e Directorship(s	) held
Director	Executive/Non- executive/Inde pendent	Public Companies	Pvt. Companies	Section 25 Companies
Mr. Sunil Choksi	Executive/Promoter		1	
Mrs. Stela Choksi	Executive/Promoter			
Mr. Sudarshan Shastri	Independent	2	3	
Mrs. Himika Choksi Varma	Executive/Promoter			
Mr. Vyangesh Choksi	Executive/Promoter		4	
Mr. Pradip Karmakar	Independent			
Mr. Satish Joshi	Independent			
Mr. N. K. Mani	Independent			

#### Director's Interests in the Company and Attendance Record

Particulars of relationship between Directors inter-se, sitting fees paid to them and details of meetings attended by them are as under :

Director	Category	Sitting Fees paid during the year	No. of Board Meeting during the year		Attended Last AGM held on
			Held	Attended	30-07-2011
1. Mr. Sunil Choksi	Promoter	NIL	8	3	Yes
2. Mrs. Stela Choksi	Promoter	NIL	8	2	Yes
3. Mr. Sudarshan Shastri	Independent	8000	8	4	Yes
4. Mrs. Himika Choksi Varma	Promoter	NIL	8	-	No
5. Mr. Vyangesh Choksi	Promoter	NIL	8	7	Yes
6. Mr. Pradip Karmakar	Independent	2000	8	1	No
7. Mr. Satish Joshi	Independent	2000	8	1	No
8. Mr. N. K. Mani	Independent	6000	8	4	No

During the financial year 2011-12 Eight (8) Board Meeting were held on the following dates:

1) 07.05.2011

2) 30.07.2011

3) 20.09.2011

4) 24.10.2011

5) 03.11.2011

6) 30.01.2012

7) 19.03.2012

8) 25.03.2012

#### Note on Directors re-appointment

Mr. Satish Joshi and Mr. N. K. Mani the Directors of the Company is retiring at the forthcoming annual general meeting by rotation and they are eligible for re-appointment.

#### Information placed before the Board

Information placed before the Board of Directors broadly covers the items specified in clause 49 of the Listing Agreement and such other items which are necessary to facilitate meaningful and focused deliberations on issues concerning the Company and taking decision in an informed and efficient manner. Besides, the Directors on the Board have complete access to all information of the Company, as and when necessary.

#### Code of Conduct

The Board of Directors has laid down a code of conduct for all Board members and senior management personnel of the Company. A Certificate from the Compliance Officer for the same has been placed before the Board.

#### **Audit Committee**

The composition of the Committee is as follows:

Shri Sudarshan Shastri - Chairman Shri Satish Joshi - Member Shri N. K. Mani - Member

The Audit Committee met under the Chairmanship of Shri Sudarshan Shastri. During the financial year 2011-2012 Four (4) meetings were held on the following dates:

07.05.2011
 30.07.2011
 30.07.2011
 30.01.2012

The constitution of the Committee and the attendance of each member is given below:

Name	Designation	Committee Meetings Attended
Mr. Sudashan Shastri	Chairman	4
Mr. Satish Joshi	Member	1
Mr. N.K. Mani	Member	4

The terms of reference of the Audit Committee inter-alia include the following:

- a) To overview the Companies financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- b) To hold periodic discussions with the Statutory auditors and Internal Auditors of the Company concerning the accounts of the Company, internal control systems, scope of audit and observations of the Auditors/ Internal Auditors;
- c) To recommend the re-appointment of statutory auditors and fixation of audit fees.
- d) To review performance of statutory and internal auditors and adequacy of internal control systems;
- e) To review quarterly, half yearly and annual financial results of the Company before submission to the Board;
- To discuss any significant findings made by internal auditors and follow-up thereon;
- g) To review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting matter to the Board:
- h) To look into substantial defaults, if any in payments to depositors, debenture-holders, creditors & shareholders.
- i) Any related party transactions that may have the potential conflict with the interest of the Company. In addition to the above, the committee shall have such functions / role / powers as may be specified in the Companies Act, 1956, Listing Agreement with Stock exchanges or any other applicable law.

#### **Remuneration Committee**

The Remuneration Committee has been formed to review and make recommendations on annual salaries, performance commission, perquisites and other employment conditions of the Executive Directors. The remuneration committee consists of non executive and independent Directors.

During the financial year 2011-2012 one (1) meeting were held on 20.09.2011 to review remuneration relative of whole time Directors of the Company.

The constitution of the Committee and the attendance of each member is given below:

Name	Designation	Committee Meetings Attended
Mr. Sudarshan Shastri	Chairman	1
Mr. Pradip Karmakar	Member	1
Mr. N.K. Mani	Member	1

Details of remuneration paid/payable to directors for the year ended March, 2012 are as follows:

(Amount in Rupees)

Name of the Director	Designation	Business relationship with Company	Sitting Fees	Salary and Perquisites	Commis- sion	Total
Mr. Sunil Choksi	Chairman-cum- Managing Director	Promoter	ı	19,20,000	-	19,20,000
Mrs.Stela Choksi	Whole time Director	Promoter	-	15,00,000	-	15,00,000
Mrs.Himika Choksi Varma	Joint Managing Director	Promoter	-	-	-	-
Mr. Vyangesh choksi	Whole time Director	Promoter	-	14,40,000	-	14,40,000
Mr. N.K. Mani	Non Executive / Independent	Independent	6,000	-	-	6,000
Mr. Sudarshan Shastri	Non Executive / Independent	Independent	8,000	-	-	8,000
Mr. Pradip Karmakar	Non Executive / Independent	Independent	2,000	-	-	2,000
Mr. Satish Joshi	Non Executive / Independent	Independent	2,000	-	-	2,000

- # The remuneration to the executive directors is being paid as per the recommendation of Remuneration Committee and approval of the shareholders at the general body meeting.
- # Salary and perquisites includes provident Fund and Gratuity etc.

#### **Shareholders Grievance Committee**

The Company has set up a "Shareholders Grievance Committee" to look into various issues relating to investors Grievances.

During the financial year 2011-2012 Four (4) meetings were held on the following dates:

1) 07.05.2011

3) 24.10.2011

2) 30.07.2011

4) 30.01.2012

The constitution of the Committee and the attendance of each member is given below:

Name	Designation	Committee Meetings Attended
Mr. Sudashan Shastri	Chairman	4
Mr. Satish Joshi	Member	1
Mr. N.K. Mani	Member	4

#### Name, Designation & Address of Compliance Office:

Mr. Kishore Bhawsar, Dy. General Manager 6/3, Manoramaganj, Indore - 452 001 Email at compliance\_officer@choksilab.com

During the year the Company received 0 (Nil) complaints from its shareholders and resolved all of them within 30 days and as on 31.03.2012 no complaint is pending beyond 30 days.

#### **GENERAL SHAREHOLDERS INFORMATION**

## (1) Address for Investor's Correspondence:

Mr. Kishore Bhawsar, Compliance Officer, 6/3, Manoramaganj, Indore - 452 001 Email at compliance officer@choksilab.com
Or

Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mill Compound, L.B.S. Marg, Bhandup (W), Mumbai -400 078

Email at rnt.helpdesk@linkintime.co.in Tel. No. 25963838 Ext.: 2297 Fax: No. 25946969

#### (2) Listing on Stock Exchanges

The Equity Shares of the Company are presently listed with

The Bombay Stock Exchange Ltd., Mumbai

M. P. Stock Exchange, Indore

#### (3) Registrar and Share Transfer Agent

Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mill Compound,

L.B.S. Marg, Bhandup (W), Mumbai -400 078

Tel. No. 25963838 Ext.: 2293 Fax: No. 25946969

#### (4) Share Transfer System

The shares are held both in Physical & demat Form:

The share transfers in physical from are processed and the Demat option letter is dispatched to shareholders. If the Demat option letter is not received form DP for dematrilization the share certificates are returned within stipulated time. Demat requests are normally confirmed within 15 days from date of receipt.

#### (5) Share price at BSE for the FY 2011-12

Month	Year	High (Rs.)	Low (Rs.)
April	2011	17.50	14.16
May	2011	16.35	12.89
June	2011	19.95	13.53
July	2011	18.00	13.65
August	2011	17.50	12.00
September	2011	14.78	12.00
October	2011	14.52	10.75
November	2011	13.20	9.85
December	2011	11.00	8.26
January	2012	12.45	8.75
February	2012	16.88	11.75
March	2012	15.25	9.90

#### (6) Distribution of shareholding as on 31.03.2012

No. of Equity Shares Held	No. of Shareholders	% of Shareholders	No. of Shares held	% of Share Holding
1 to 500	3279	76.08	785375	11.78
501 – 1000	565	13.11	497092	7.46
1001 – 2000	228	5.29	365975	5.49
2001 - 3000	74	1.72	191008	2.87
3001 – 4000	38	0.88	133081	2.00
4001 – 5000	31	0.72	148599	2.23
5001 – 10000	48	1.11	359729	5.40
10001 – 999999	47	1.09	4184404	62.78
Total	4310	100.00	6665263	100.00

<sup>•</sup> **Dematerialization of shares**: As on 31st March, 2012 all the shares of the company are in dematerialized form except 2737278 shares.

#### (7) Categories of Shareholding as on 31.03.2012

S.No.	Category	No. of Shares	%
1.	Promoters & Directors	1880813	28.22%
2.	Individuals /. Others	3099881	46.50%
3.	Body Corporate	1662695	24.95%
4.	Mutual Funds & Nationalized Banks		
5.	NRI's, OCB's	21874	0.33%
	TOTAL	6665263	100.00%

#### (8) Annual General Meetings

The Annual General Meetings of the Company for the last three years were held at Registered Office. On the following dates :

Year	Date	No. of Special Resolutions
31.03.2011	30.07.2011	NIL
31.03.2010	06.09.2010	1
31.03.2009	06.08.2009	NIL

In the above meetings, no postal ballots were used/invited.

#### (9) Financial Calendar F.Y. 2012-13 (Tentative)

Board meeting for first three quarters ending on 30th June'12, 30th Sept.'2012 and 31st Dec.'2012	On or before 45 <sup>th</sup> day from the end of Quarter	
Board Meeting for Last quarter ending on 31st March 2013	On or before 31st May'2013	
Annual General Meeting for FY 2012-13	On or before 30 <sup>th</sup> Sept.'2013	
Book Closure dates	25/09/12 to 27/09/12 (both day inclusive)	
Data time 9 Vanue of the Annual Consul Meeting for the Common for EV 2011 12. At the Desistand office on 27th		

Date time & Venue of the Annual General Meeting for the Company for FY 2011-12 At the Registered office on 27 September, 2012 at 11:00 a.m.

#### (10) Outstanding GDRs/ADRs/Warrants or any convertible instruments

The Company does not have any outstanding instruments GDRs/ADRs or any convertible instruments as on 31.03.2012.

#### (11) Means of Communication

- The Company publishes quarterly unaudited and annual audited results in two news papers i.e. (1) Free Press
   (2) Choutha Sansar and same has been intimated to both Stock Exchanges immediately after approval of the Board.
- The Company also informs by way of a press release, all matters, which in its opinion are material and of relevance, to the shareholders of the Company.
- The quarterly and half yearly results of the Company are made available at the web site of the Company at www.choksilab.com
- Management discussion and analysis report is forming part of this report.

## (12) Secretarial Audit

A qualified practicing Company Secretary carried out a secretarial audit to reconcile the total admitted capital with NSDL and CDSL and the total issued and listed capital. The audit confirms that the total issued/paid up capital is in agreement with the total numbers of shares in physical form and the total number of dematerialized shares held with NSDL and CDSL.

#### (13) Project Locations

#### Registered Corporate Office & Central Laboratory

at 6/3 Manoramaganj, Indore M.P. - 452 001 - India

#### Branch at Vadodare

At 829, GIDC, Makarpura Vadodara (GUJ.) - 390 010 - India

#### Branch at Vapi

At IInd & IIIrd Floor, Gokul Complex, 101/8 GIDC - Char Rasta Vapi (GUJ.) - 396 195 - India

#### Branch at Panchkula

At Plot No. 362, Industrial Area, Phase - II Panchkula (HARYANA) - 734 112 - India

#### Branch at Goa

C-18 & 20, Verna Industrial Estate Phase - 1A, Verna (GOA) - 403 722 - India

#### **Branch at Bangalore**

Plot No. 8, 2nd Floor, Siddhivinayak Complex, Phase II, Near BDA Complex, 80, Feet Ring Road, Nagarbhavi Bangalore - 560072, (Karnataka)

#### (14) Compliance

#### **Mandatory Requirements:**

The Company has fully complied with the applicable mandatory requirements of clause 49 of the Listing Agreement.

#### **Adoption of Non-Mandatory Requirements:**

A Remuneration committee has been constituted in accordance with the requirements of the Listing Agreement. The committee decided/recommend to the Board the amount of salary, perquisites and commission to be paid to the Directors (within the overall ceiling fixed by the shareholders)

The Chairman and Managing Director of the Company give annual certification on the financial reporting and internal controls to the Board of Directors in terms of Clause 49 of the Listing Agreement. The Chairman and Managing Director also give quarterly certification on the financial results while placing the financial results before the Board of Directors in terms of Clause 41 of the Listing Agreement

#### (15) Disclosures

- Details of transactions of a material nature of the related parties as specified in Accounting Standard 18 issued by
  the Institute of Chartered Accountants of India have been reported in note 10 of Schedule "17" attached to
  the accounts. There is no transaction of a material nature with any of the related parties, which was in conflict
  with the interests of the Company. The Register of Contracts containing transactions, in which directors are
  interested, is placed before the Board regularly.
- There has been no instance of non-compliance by the Company on any matter related to capital markets or imposition of penalties or strictures by SEBI or the Stock Exchanges or any other Statutory Authority during last three years.
- None of the employee of the Company was denied access to the Audit Committee during the year.
- Company has complied with all mandatory requirements of the Listing Agreement and also adopted the nonmandatory requirements wherever required.

#### Declaration

As provided under clause 49 of the Listing Agreement with the stock exchanges, it is hereby declared that all board members and senior management personnel of the Company have affirmed the compliance of Code of Conduct for the year ended 31st March'2012.

**SUNIL CHOKSI** 

Managing Director

#### AUDITORS' CERTIFICATE ON COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

To, The Members of Choksi Laboratories Limited.

We have examined the compliance of the conditions of Corporate Governance by Choksi Laboratories Limited for the year ended 31st March, 2012 as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For PRATEEK JAIN & CO.
Chartered Accountants
(Registration No. 009494C)

(Prateek Jain)
Proprietor
M. No. 79214

Place : Indore Date : 30-05-2012

# AUDITORS' REPORT TO THE MEMBERS OF CHOKSI LABORATORIES LIMITED

- 1. We have audited the attached Balance Sheet of **Choksi Laboratories Limited**, as at **31<sup>st</sup> March 2012**, the Statement of Profit and Loss Account and the Cash Flow Statement for the year ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with the Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003, issued by the Central Government of India in terms of Section 227 (4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that :
  - (i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (ii) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (iii) The Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (iv) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in Section 211(3C) of the Companies Act, 1956;
  - (v) On the basis of written representations received from the Directors, as on 31st March 2012, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
  - (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with the Significant Accounting Policies and notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2012;
    - (b) in the case of the Statement of Profit and Loss, of the "Profit" for the year ended on that date; and
    - (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For PRATEEK JAIN & CO.
Chartered Accountants
(Registration No. 009494C)

**Prateek Jain** Proprietor M.No. 79214

Place: Indore Date: 30-05-2012

# ANNEXURE TO THE AUDITORS' REPORT (Referred to in paragraph 3 of our report of even date)

- 1. a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets on the basis of available information.
  - b) As explained to us, all the fixed assets have been physically verified by the management in a phased periodical manner, which in our opinion is reasonable, having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such physical verification.
  - c) In our opinion, the Company has not disposed off a substantial part of its fixed assets during the year and the going concern status of the Company is not affected.
- 2. This being a service rendering Company, there are no Manufacturing Activities in the Company, the only inventory for the Company is Chemicals which are used & consumed for testing purposes. Since its inception, the Company follows the practice of charging to revenue, the purchases of chemicals in the year of purchase itself. Due to this reason ,and considering the nature of volatility of the item, as per the explanations given to us, no inventory register is maintained for the same. Hence we are unable to express our opinion on Clause 2 of the CARO, 2003.
- 3. The Company has not granted any loans, secured or unsecured, to parties listed in the Register maintained under Section 301 of the Companies Act, 1956, but during the year, the Company has taken loan from 2 such parties. The maximum amount involved during the year was Rs. 17.00 Lacs and the year end balance of loans taken from such party was Rs. Nil. The rate of interest and other terms and conditions of the above loans taken by the Company are not prima facie prejudicial to the interest of the Company. However, the Company has given a deposit of Rs. 20 Lacs to a party listed in the register maintained under Section 301 of the Companies Act as deposit for office building on rent, which is interest free.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the company and the nature of its business with regard to purchases of inventory, fixed assets and with regard to the rendering of services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- 5. a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Companies Act, 1956, have been entered in the register required to be maintained under that Section.
  - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements aggregating during the year to Rs. 5 Lacs or more in respect of each party during the year have been made at prices which appear reasonable as per the information available with the Company.
- 6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public. Therefore, the provisions of Clause (vi) of Paragraph 4 of the Order are not applicable to the Company.
- 7. In our opinion, the Company has an internal audit system commensurate with the size of the Company and nature of its business.
- 8. According to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956, for this Company.
- 9. According to the information and explanations given to us in respect of statutory dues:
  - a) The Company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income tax, sales tax, customs duty, service tax, cess and other material statutory dues as applicable to it with the appropriate authorities.
  - b) There were no undisputed amounts payable in respect of Income Tax, Customs Duty, Service Tax and other material statutory dues in arrears as at 31<sup>st</sup> March 2012 for a period of more than six months from the date they became payable.

c) Details of dues of Income Tax, Sales Tax, Service Tax, Customs Duty which have not been deposited as on 31st March 2012 on account of disputes are given below:

Name of Statute	Nature of dues	Amount involved	Period to which the amount relates	Forum where Dispute is pending
IncomeTax Act. 1961	IncomeTax	576960/-	2008-2009	Commissioner of income Tax (Appeal)

- 10. The company has no accumulated losses as at March 31, 2012 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- 11. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayment of dues to financial institutions, banks or to debenture holders during the year.
- 12. In our opinion and according to the information and explanations given to us and based on the information available, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund/ nidhi/ mutual benefit fund/ society. Therefore, the provisions of clause (xiii) of paragraph 4 of the Order are not applicable to the Company.
- 14. In our opinion and according to the information and explanations given to us, the Company is not a dealer or trader in securities .
- 15. According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- 16. In our opinion and according to the information and explanations given to us, the term loans were applied for the purpose for which the loans were obtained.
- 17. On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for long term investment, and vice-versa.
- 18. As per the information placed before us, the Company has allotted 301263 partly paid-up covertible warrants in previous financial year to one party covered under section 301 of the Companies Act, 1956, in financial year 2011-12 said warrants were converted into equal number of fully paid equity shares of Rs.10/- each after receiving full amount due on them and in our opinion the said issue is not prejudicial to the interest of the Company. Further, no fresh issue of any security has been made during the year to the parties covered section 301 of the Companies Act, 1956.
- 19. The Company has not issued any debentures.
- 20. The Company has not raised any monies by way of public issue during the year.
- 21. In our opinion and according to the information and explanations given to us, no material fraud on or by the Company has been noticed or reported during the year.

For PRATEEK JAIN & CO.
Chartered Accountants
(Registration No. 009494C)

Prateek Jain Proprietor M.No. 79214

Place: Indore Date: 30.05.2012

# BALANCE SHEET AS AT 31st MARCH, 2012

Amount in Rs.

PARTICULARS	Note	3	AS AT 1.03.2012		S AT 03.2011
EQUITY & LIABILITIES					
Shareholder's funds					
Share Capital	1	66,652,630		58,640,000	
Reserves and Surplus	2	111,434,137		92,159,030	
Money received against share warrants		-	_	9,105,052	
			178,086,767		159,904,082
Non-Current Liabilities					
Long-term borrowings	3	32,073,460		37,810,963	
Deferred tax Liability (Net)	4	18,200,930		17,546,019	
			50,274,390		55,356,982
Current Liabilities					
Short-term Borrowings	5	27,731,480		36,027,953	
Trade Payables	6	13,966,044		17,978,612	
Other Current Liabilities	7	31,221,082		22,334,008	
Short-term Provisions	8	12,884,271	05 000 077	12,084,703	00 405 07/
			85,802,877		88,425,276
TOTAL			314,164,034		303,686,340
<u>ASSETS</u>					
Non-current Assets					
Fixed Assets					
Tangible Assets	9	196,108,834		193,500,310	
Capital Work-in-progress	10	7,376,799		65,175	
			203,485,633		193,565,485
Long-term Loans and Advances	11		930,844		808,699
Other Non-current Assets	12		7,591,608		5,734,760
<b>Current Assets</b>					
Trade receivables	13		54,603,021		48,889,002
Cash and Cash Equivalents	14		16,414,036		12,794,699
Short-term Loans and advances	15		14,299,173		29,225,492
Other Current Assets	16		16,839,719		12,668,203
TOTAL			314,164,034		303,686,340
Significant Accounting Policies					
Notes on Financial Statements	1 to 30				

As per our report of even date

#### For PRATEEK JAIN & CO.

**Chartered Accountants** 

Prateek Jain

Proprietor

For and on behalf of the Board

Sunil ChoksiVyangesh ChoksiManaging DirectorWhole - Time Director

Place: Indore Date: 30.05.2012

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2012

Amount in Rs.

			Amount in Rs.
PARTICULARS	Note	AS AT 31.03.2012	AS AT 31.03.2011
INCOME			
Revenue from operations	17	152,329,757	130,415,241
Other Income	18	3,763,528	1,681,520
Total Revenue		156,093,285	132,096,761
EXPENDITURE			
Cost of materials Consumed	19	18,214,668	16,047,015
Employee Benefits Expenses	20	51,459,756	37,173,868
Finance Costs	21	14,437,662	6,513,671
Depreciation and Amortization Expenses	9	14,157,023	11,071,868
Other Expenses	22	44,666,911	43,674,865
Total Expenses		142,936,020	114,481,287
Profit before Tax		13,157,265	17,615,474
Tax expenses			
Income Tax earlier years		(125,299)	-
Current tax		2,498,667	5,143,656
Deferred tax		654,911	676,119
Profit after tax		10,128,986	11,795,699
Less: Prior Period adjustment	22.1	23,957	519,592
Profit for the period		10,105,029	11,276,107
Earnings per equity share of Face Value Rs	. 10 each		
Basic		1.67	2.22
Diluted		1.67	2.04
Significant Accounting Policies			
Notes on Financial Statements	1 to 30		

As per our report of even date

# For PRATEEK JAIN & CO.

**Chartered Accountants** 

**Prateek Jain** 

Proprietor

Place : Indore Date : 30.05.2012 For and on behalf of the Board

Sunil Choksi Managing Director Vyangesh Choksi

Whole - Time Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2012

(Figures in Thousand)

Net Profit before Tax as per Profit and Loss Account         13157         17615           Adjusted for         Depreciation and Amortisation Expense         14157         11072           Finance Costs         14438         6514           Loss on Sale/Discard of Assets (Net)         (10)         2171           Operational Profit before working capital changes         41742         37372           Adjusted for:         17rade and other receivables         (5714)         (15763)           Trade and other payables         3531         7799           Other current assets         10461         (29579)           Cash generated from Operations         50020         (171)           Direct Taxes Paid (Net)         (6575)         (5594)           Prior Period Adjustment         (24)         (520)           Net Cash from Operating Activities         43421         (6285)           B.         CASH FLOW FROM INVESTING ACTIVITIES         72         2101           Purchase of Fixed Assets         72         2101           Capital Work in Progress         (7377)         (65)           Net cash used in investing activities         (24067)         (56207)           C.         CASH FLOW FROM FINANCING ACTIVITIES         7900         7900	Ī
Finance Costs	1
Loss on Sale/Discard of Assets (Net)	
Operational Profit before working capital changes	
Adjusted for :     Trade and other receivables	
Trade and other receivables       (5714)       (15763)         Trade and other payables       3531       7799         Other current assets       10461       (29579)         Cash generated from Operations       50020       (171)         Direct Taxes Paid (Net)       (6575)       (5594)         Prior Period Adjustment       (24)       (520)         Net Cash from Operating Activities       43421       (6285)         B.       CASH FLOW FROM INVESTING ACTIVITIES         Purchase of Fixed Assets       (16762)       (58243)         Sale of Fixed Assets       72       2101         Capital Work in Progress       (7377)       (65)         Net cash used in investing activities       (24067)       (56207)         C.       CASH FLOW FROM FINANCING ACTIVITIES       (24067)       7900         Proceeds from Shares Warrants       0       7900	
Other current assets         10461         (29579)           Cash generated from Operations         50020         (171)           Direct Taxes Paid (Net)         (6575)         (5594)           Prior Period Adjustment         (24)         (520)           Net Cash from Operating Activities         43421         (6285)           B.         CASH FLOW FROM INVESTING ACTIVITIES           Purchase of Fixed Assets         (16762)         (58243)           Sale of Fixed Assets         72         2101           Capital Work in Progress         (7377)         (65)           Net cash used in investing activities         (24067)         (56207)           C.         CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants         0         7900	
Cash generated from Operations       50020       (171)         Direct Taxes Paid (Net)       (6575)       (5594)         Prior Period Adjustment       (24)       (520)         Net Cash from Operating Activities       43421       (6285)         B.       CASH FLOW FROM INVESTING ACTIVITIES         Purchase of Fixed Assets       (16762)       (58243)         Sale of Fixed Assets       72       2101         Capital Work in Progress       (7377)       (65)         Net cash used in investing activities       (24067)       (56207)         C.       CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants       0       7900	1
Direct Taxes Paid (Net) Prior Period Adjustment (24) Net Cash from Operating Activities  B. CASH FLOW FROM INVESTING ACTIVITIES  Purchase of Fixed Assets Sale of Fixed Assets 72 2101 Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES  Proceeds from Shares Warrants  O 7900	
Prior Period Adjustment Net Cash from Operating Activities  B. CASH FLOW FROM INVESTING ACTIVITIES  Purchase of Fixed Assets Sale of Fixed Assets Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  (24) (520) (58243) (6285)  (16762) (58243) (7377) (65) (7377) (65)	
Net Cash from Operating Activities  B. CASH FLOW FROM INVESTING ACTIVITIES  Purchase of Fixed Assets Sale of Fixed Assets Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  (6285)  43421 (6285)  (58243) (7377) (65) (7377) (65)	
B. CASH FLOW FROM INVESTING ACTIVITIES  Purchase of Fixed Assets Sale of Fixed Assets Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  O 7900	
Purchase of Fixed Assets Sale of Fixed Assets Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  (16762) (58243) (7377) (65) (7377) (65) (7377	
Sale of Fixed Assets Capital Work in Progress  Net cash used in investing activities  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  72 (7377) (65) (7377) (56207)	
Capital Work in Progress (7377) (65)  Net cash used in investing activities (24067) (56207)  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants 0 7900	
Net cash used in investing activities (24067) (56207)  C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants 0 7900	
C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from Shares Warrants  0 7900	
Proceeds from Shares Warrants 0 7900	
Proceess from Shares Application Money 8077 11583	
Proceeds from Long Term Borrowing (Net) (1043) 29777	
Short Term Borrowings (Net) (8332) 19569	
Interest Paid (14438) (6514)	
Net cash (Used in)/generated from financing activities (15736) 62314	
Net Increase (Decrease) in cash and cash equivalents (A+B+C) 3619 (178)	
Opening Balance of Cash and Cash Equivalents 12795 12973	1
Closing Balance of Cash and Cash Equivalents 16414 12795	

As per our report of even date

For PRATEEK JAIN & CO.

**Chartered Accountants** 

Prateek Jain

For and on behalf of the Board

Proprietor

Place: Indore Date: 30.05.2012 Sunil Choksi
Managing Director

Vyangesh Choksi
Whole - Time Director

#### SIGNIFICANT ACCOUNTING POLICIES:

#### A) Basis of Preparation of Financial Statements:

- The financial statements have been prepared in compliance with all material aspects with the notified Accounting Standards by Companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956.
- ii) Financial statements are based on historical cost and are prepared on accrul basis.
- iii) Accounting policies have been consistently applied by the Company and are in consistent with those used in the previous year.
- iv) The preparation of financial statement in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of financial statements and the results of operations during the reporting period end. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates.

#### B) Fixed Assets:

- i) Fixed assets are stated at historical cost of acquisition / construction, net of cenvat less accumulated depreciation and impairment loss, if any. All costs including financial costs and revenue expenditure till commencement of services, net charges on foreign exchange contracts and adjustments arising from exchange rate variations attributable to the fixed assets are capitalized.
  - Grants/ subsidies received, if any, from Government and others towards cost/ part of the cost fixed asset(s) are reduced from the cost of the respective asset(s) and the net cost incurred by the Company only is carried to the fixed assets block.
- ii) Capital Work-in-Progress: Amounts spent on expansion project are carried at cost under the head Capital Works in Progress. As and when the assets are put to commercial use, cost of the respective asset is capitalized. Besides the direct cost, indirect costs relating to the acquisition and installation of assets incurred till the assets are put to use are capitalized in the proportionate value of assets.
- iii) Depreciation on fixed assets is provided under straight line method (SLM) at the rates specified in Schedule XIV of the Companies Act, 1956. Depreciation on additions / deletions to assets during the year is provided on prorata basis.
- iv) Impairment of Assets: An asset is treated as impaired when the carrying cost exceeds its recoverable value. An impairment loss is charged to the Profit & Loss Account in the year in which an asset is identified as impaired. The impairment loss recognized in a prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### C) Revenue Recognition:

Revenue is recognized to the extent it is probable that the economic benefits will flow to the company and the revenue can be reliably measured.

- i) Revenue from Testing and Analysis Services is recognized as the service is performed in accordance with the methods prescribed in AS 9, Revenue Recognition.
- ii) Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

#### D) Employee Benefits:

- i) Short term employee benefits are recognized as an expense at the undiscounted amount in the Profit and Loss account of the year in which the related service is rendered.
- ii) Post employment and other long term employee benefits are recognized as an expense in the Profit and Loss account for the year in which the employee has rendered services. The expense is recognized at the present value of the amounts payable determined using actuarial valuation techniques. Actuarial gains and losses in respect of post employment and other long term benefits are charged to the Profit and Loss account.

#### E) Prior Period Expenses/Income:

The Company follows the practice of making adjustments through "expenses/income under/over provided" in previous years in respect of material transactions pertaining to that period prior to the current accounting year.

#### F) Foreign Currency Transactions:

Foreign currency transactions are recorded at the rates of exchange prevailing on the date of transaction. Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of transaction.

Exchange differences arising on the settlement of monetary items or on reporting company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or expense in the year in which they arise.

#### G) Borrowing Costs:

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to Profit and Loss account.

#### H) Earnings per Share:

The basic earnings per share is computed by dividing the net profit attributable to equity shareholders for the period by the weighted average number of equity shares outstanding during the period. The number of shares used in computing diluted earnings per share comprises the weighted average shares considered for deriving basic earnings per share, and also the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. In computing diluted earnings per share, only potential equity shares that are dilutive and that either reduce earnings per share or increase loss per share are included.

#### I) Provision for Current and Deferred Tax:

Provision for Current tax is made after taking into consideration benefits admissible under the provisions of the Income Tax Act, 1961. Deferred tax resulting from "timing difference" between taxable income and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the balance sheet date. Deferred tax asset is recognized and carried forward only to the extent that there is virtual certainty that the asset will be realized in future.

#### J) Provisions, Contingent Liabilities and Contingent Assets:

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### K) General:

Accounting policies not specifically referred to above are consistent with the generally accepted accounting principles followed in India.

1.

#### **NOTES ON FINANCIAL STATEMENTS**

The previous year figures have been regrouped/ reclassified, wherever necessary to conform to current year presentation.

Amount in (Rs.)

	AS AT	AS AT
SHARE CAPITAL	31st March, 2012	31st March, 2011
Authorised Share Capital		
100 Lacs Equity Shares of Rs.10/- each	100,000,000	100,000,000
Issued		
6665263 Equity Share of Rs.10/- Each (Previous year 5933500 Equity share)	66,652,630	59,335,000
Subscribed, Called up and Paid up		
6665263 Equity Shares of Rs. 10/- each	66,652,630	58,640,000
including 801263 warrants converted into Equity Shares		
(Previous year 5864000 Equity Shares of Rs.10/- each)		

# The details of shareholders holding more than 5% shares AS AT

AS A1 31st March, 2012 AS AT 31st March, 2011

Name of the Shareholder	No. of shares	% held	No. of shares	% held
Sunil Choksi	507,351	7.61	262,251	4.47
Sitashree Food Products Ltd.	500,000	7.50	-	
Quest Laboratories Pvt. Ltd.	467,200	7.01	467,200	7.97
Unique Powergen Consultants Pvt. Ltd.	467,200	7.01	467,200	7.97
Vyangesh Choksi	447,099	6.71	447,099	7.62
Dhansukhbhai Choksi	404,900	6.07	404,900	6.90

		AS AT	AS AT
		31st March, 2012	31st March, 2011
1.2	The reconciliation of the number of shares		
	outstanding is set out below :	No. of shares	No. of shares
	Equity shares at the beginning of the year	5,864,000	4,929,600
	Equity Warrants converted into Equity Shares	801,263	934,400
	Equity shares at the end of the year	6,665,263	5,864,000

- 1.3 The company has only one class of shares i.e. equity shares with equal rights for dividend and repayment. Each holder of the shares is entitled to one vote per share. Dividend on equity shares whenever proposed by the Board of Directors is subject to the approval of the shareholders in the Annual General Meeting.
- 1.4 The Company has converted 301263 warrants allotted in FY 2009-10 into equal number of equity shares during the year. Further, out of 800000 warrants, allotted in FY 2010-11, 500000 warrants were convereted into equal number of fully paid up equity shares of Rs. 10/- each after receiving balance payment due thereon and another 300000 warrants out of total 800000 Warrants in which balance payment not received in stipulated time period, consequently the amount already paid towards allotment of 300000 warrants were forfeited by the Company and the said warrants were cancelled.

			AS 31st Marc	AT ch, 2012	31st	AS AT March, 2011
2.	RESERVES AND SURPLUS Capital Reserve					
	As per last Balance Sheet	393,000			393,000	
	Add: Money received against equity share warrants forfeited	1612500	<b>-</b> 2,005,	,500 –		393,000
	Securities Premium Reserve As per last Balance Sheet	5,802,90	)		196,500	
	Add: Premium received on issue of equity shares warrants	7,557,57			5,606,400	5,802,900
	Profit and Loss Account					
	As per last Balance Sheet Add: Profit for the year	85,963,13 10,105,02			74,687,023 11,276,107	
			96,0	068,159		85,963,130
		Total	111,4	34,137		92,159,030
3.	LONG-TERM BORROWINGS					
	Secured From Banks: Term Loan From UCO Bank Term Loan From Axis Bank Vehicle Loans From HDFC Bank Ltd.			- 185,805 513,095		36,241,695 - 904,268
	Unsecured From Others: Term Loan From Magma Fincorp Ltd. Term Loan From Religare Finvest Ltd.			741,526 018,033		- -
	<b>Deposits:</b> Deposit From Franchisees			615,000		665,000
			32,0	73,460		37,810,963
3.1	Maturity Profile of Term Loans are set out below	: upto 1 year	1-2 years	2-3 years	3-4 years	Beyond 4 years
	Secured: Term Loan from Axis Bank Secured: Vehicle Loans from HDFC Bank Unsecured: Term Loan from Magma Fincorp Ltd. Unsecured: Term Loan from Religare Finvest Ltd.	891,173 1,128,826		7,198,000 - 61,884 241,727	6,204,000 - - -	4,134,877 - - -

The Term Loan from Axis Bank is secured by hypothecation of Indore & Goa fixed assets The above loans are also personally guaranteed by the directors Mr. Sunil Choksi, Mr. Vyangesh Choksi.

<sup>3.3</sup> Term Loans from Religare & Magma are personally guaranteed by the director Mr. Vyangesh Choksi.

		31:	AS AT st March, 2012	31st	AS AT March, 2011
4.	DEFERRED TAX LIABILITY (Net) Deferred Tax Liability				
	Related to fixed assets		20,919,328		17,888,272
	Deferred Tax Assets				
	Disallowances under the Income Tax Act, 196 1	868,178		342,253	
	Others 1	,850,220	2,718,398		342,253
	Net Deferred Tax Liability		18,200,930		17,546,019
5.	SHORT-TERM BORROWINGS Secured * Working Capital Loans From Banks Rupee Loans				
	Cash Credit From UCO Bank Cash Credit From Axis Bank		- 27,731,480		34,527,953 -
	Unsecured Other Loan and Advances				
	from Other Body Corporates		-		1,500,000
			27,731,480		36,063,251
5 1	Working Capital Loans are secured by joint hypothe	cation of ru	nning stocks of cons	sumable and all	Book debts

<sup>5.1</sup> Working Capital Loans are secured by joint hypothecation of running stocks of consumable and all Book debts both present and future alongwith Indore and Goa Fixed Assets

<sup>\*</sup>The above loans are also personally guaranteed by the directors Mr. Sunil Choksi, Mr. Vyangesh Choksi

,	The above loans are also personally guaranteed by the direction		. 3
6.	TRADE PAYABLES	AS AT 31st March, 2012	AS AT 31st March, 2011
	Micro, Small and Medium Enterprises	-	
	·	-	17.070 /10
	Others	13,966,044	17,978,612
		13,966,044	17,978,612
6.1	The details of amounts outstanding to Micro, Small and Med	dium Enterprises based on av	vailable information with the
	Company is as under:		
	Principal amount due and remaining unpaid	-	-
	Interest due on above and the unpaid interest	-	-
	Interest paid	-	-
	Payment made beyond the appointed day during the year	-	-
	Interest due and payable for the period of delay	-	-
	Interest accrued and remaining unpaid	-	-
	Amount of further interest remaining due and payable in		
	succeeding years	-	-
7.	OTHER CURRENT LIABILITIES		
	Advance payments from Customers	3,044,977	4,190,603
	Tax Liabilities: Service Tax Payable & TDS Payable	9,419,817	4,141,597
	Current maturities of Long Term Debt (Note 3.1)	18,660,597	14,001,808
	Credit Balances of Staff & Others	95,692	-
		31,221,082	22,334,008
8.	SHORT-TERM PROVISIONS		
	Provision for employee benefits	8,676,239	5,831,273
	Provision for Income Tax	2,627,906	5,143,656
	Provision for Expenses	1,580,126	1,109,774
		12,884,271	12,084,703

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		GROSS	ROSS BLOCK			DEPRECIATION	IATION		NET BLOCK	ГОСК
Name of the Assets	Total As at 01.04.2011	Additions during the Year	Deductions during the Year	Total As at 31.03.2012	As at 01.04.2011	For the Year	Deductions during the Year	Total As at 31.03.2012	As at 31.03.2012	As at 31.03.2011
Land (Freehold) Indore	7,452,689	1	,	7,452,689	1	1	1	1	7,452,689	7,452,689
Land (Leasehold) Goa	5,330,200	•		5,330,200	ı	•	•	1	5,330,200	5,330,200
Instruments	144,419,561	10,609,756	47,835	154981482	38,316,202	6,978,280	1,093	45,293,389	109,688,093	106,103,359
Computers	15,371,159	2,756,840	1,097,823	17030176	8,426,492	2,541,601	1,097,823	9,870,270	7,159,906	6,944,668
Air Conditioners	2,081,606	76,390	1	2157996	465,719	136,391	•	602,110	1,555,886	1,615,887
Electrical Installation	8,136,034	183,847	1	8319881	2,747,379	581,990	•	3,329,369	4,990,511	5,388,655
Furniture & Fixtures	23,971,304	332,894	1	24304198	6,112,436	1,530,094	•	7,642,530	16,661,668	17,858,868
Buildings	41,577,849	814,949	1	42,392,798	900'886'9	1,392,697		8,375,703	34,017,094	34,594,843
Office Equipment	3,088,936	191,462	1	3280398	783,692	150,225	•	933,917	2,346,481	2,305,244
Motor Car	7,995,838	1,716,305	1	9712143	2,453,691	775,213	•	3,228,904	6,483,239	5,542,147
Motor Cycle	701,397	144,903	36,691	609608	337,648	70,531	21,632	386,547	423,062	363,749
Total	260,126,572	16,827,346	1,182,349	275,771,569	66,626,261	14,157,023	1,120,549	79,662,735	196,108,834	193,500,310
Previous Year	066'188'961	76,211,561	12,966,980 260,126,571	260,126,571	64,248,835	11,071,868	8,694,440	8,694,440 66,626,261	193,500,310	132,633,156

		AS AT 31st March, 2012	AS AT 31st March, 2011
10.	CAPITAL WORK IN PROGRESS (AT COST)		
	Building	869,897	-
	Furniture & Fixtures	4,513,132	-
	Instruments	861,875	-
	Air Conditioner	102,620	-
	Electrical Installation	740,890	-
	Computers	288,385	65,175
		7,376,799	65,175
11.	LONG-TERM LOANS & ADVANCES		
	( Unsecured considered good )		
	Recoverable in cash or in kind or for		
	value to be received		
	<ul><li>(a) Capital Advances</li><li>(b) Other Loans and Advances</li></ul>	930,844	- 808,699
	(b) Other Loans and Advances	930,044	000,099
	Note: Due by Directors either severally or jointly with any other		
	persons or due by Firms/private Companies in which any of the		
	Director is a Partner or a Member <b>NIL</b>		
		930,844	808,699
12.	OTHER NON CURRENT ASSETS		
	Long Term Trade Receivables	-	-
	Others:		
	Prepayments & Others	2,341,358	623,856
	Deposits	5,250,250	5,110,904
		7,591,608	5,734,760
13.	TRADE RECEIVABLES		
	(Unsecured Considered Good)		
	: Outstanding for a period exceeding six months	11,677,786	12,353,810
	: Others	42,925,235	36,535,192
	Note: Due by Directors either severally or jointly with any other persons or due by Firms/private Companies in which any of the Director is a Partner or a Member <b>NIL</b>		
	Director is a further of a member 1412	54,603,021	48,889,002
14.	CASH & CASH EQUIVALENTS		
	i) a) Balances with Banks	3,376,004	877,935
	b) Cheques, Drafts on hand	-	1,096
	c) Cash in hand	913,016	493,299
	ii) Balances with bank to the extent held as margin		
	money or security against the borrowings, guarantees,	12,125,016	11,422,369
	other commitments		
	(These Banks deposits are with more than 12 months maturity)	<del></del>	
		16,414,036	12,794,699

		31st N	AS AT larch, 2012		AS AT 31st March, 2011
15.	SHORT TERM LOANS & ADVANCES		·		·
	(Unsecured Considered Good)				
	Advances for Capital Assets		14,100,000		1,800,000
	Loans to other body corporates other tha Misc advances	n related parties	- 80,472		25,504,154 642,624
	Service Tax Credit Unutilised		118,701		1,278,714
	Note: Due by Directors either severally or other persons or due by Firms/private Conany of the Director is a Partner or a Memb	npanies in which	·		
			14,299,173		29,225,492
16.	OTHER CURRENT ASSETS		_		
	Income Tax Refundable		3,489,158		4,114,444
	Minimum Alternative Tax Credit Entitlement	nt	129,239		-
	Tax Deducted at Source		9,563,792		7,382,150
	Prepayments & Others		3,361,278		1,028,851
	Advance to staff		55,555		69,787
	Advance to suppliers		240,697		72,971
		<u> </u>	16,839,719	<b>-</b> -	12,668,203
17.	REVENUE FROM OPERATIONS				
	a) Sale of Services 167,044			143,269,846	
	Less: Service Tax 14,983	3,498	152,060,908	13,058,928	130,210,918
	b) Other Operating Revenues:			4.004	
	Net gain on foreign currency 13 transactions	3,034		4,884	
	Profit on sale of Fixed Assets 10	0,035		-	
	Sample Collection & Forwarding Chg.	-		181,342	
	Miscellaneous Income 245		268,849	18,097	204,323
			152,329,757		130,415,241
18.	OTHER INCOME			-	
	Interest on FDR		749,159		701,037
	Interest on IT Refund		289,211		323,491
	Interest Received from Others	_	2,725,158		656,992
			3,763,528		1,681,520
19.	COST OF MATERIALS CONSUMED		0011 0010	0/ 6	2012 2011
	% of consum	•		%of consumption	2010-2011
	•	1.13	206,123	100	14 047 015
	Indigenous 9	98.87	18,008,545	100	16,047,015
	_	100	18,214,668	100	16,047,015
19.1	PARTICULARS OF MATERIALS CONSU	MED			
	Glassware		809,052		721,383
	Chemicals		12,004,734		9,381,224
	Consumable		5,400,882		5,944,408
		_	18,214,668		16,047,015
	28	_			

		AS AT 31st March, 2012	AS AT 31st March, 2011
20.	EMPLOYEE BENEFITS EXPENSES		
	Salaries and allowances to staff	38,880,189	29,247,564
	Contribution to provident fund	2,385,043	1,745,973
	Contribution to ESIC	854,427	638,826
	Bonus to Staff	2,032,100	1,410,185
	Group Gratuity Premium of LIC	1,984,991	1,142,976
	EDLI Premium to LIC	65,717	41,543
	Staff Welfare	397,289	329,301
	Directors Remuneration & Sitting Fees	4,860,000	2,617,00
		51,459,756	37,173,868

20.1 As per Accounting Standard 15 "Employee benefits", the disclosure as defined in the Accounting Standard are given below:

#### 1) **Defined Contribution Plans**

As at 31/03/2012 As at 31/03/2011

Contribution to Defined Contribution Plans, recognised as expense for the year is as under: Employer's Contribution to Provident Fund

2,426,342

2) **Defined Benefit Plan** 

> The employees' gratuity Fund Scheme managed by a Trust (Life Insurance Corporation of India) is a defined benefit plan. The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

i)	Assumption As on	31/03/2012	31/03/2011
	Discount Rate	8.00%	8.00%
ii)	Reconciliation of opening and closing balances of		

Defined Benefit Obligation	
Present value of obligations as at beginning of	

Present value of obligations as at beginning of year	2,593,542	1,850,616
Interest cost	207,483	148,049
Current Service Cost	568,095	333,323
Benefits Paid	(518,604)	(430,823)
Actuarial (gain)/ loss on obligations	1,229,601	692,377
Present value of obligations as at end of year	4,080,117	2,593,542

iii) Reconciliation of opening and closing balances of fair value of Plan Assets

Fair value of plan assets at beginning of year	985928	1108626
Expected return on plan assets	79334	85727
Contributions	357614	222398
Benefits Paid	(518604)	(430823)
Actuarial gain/(loss) on Plan assets	NIL	NIL
Fair value of plan assets at the end of year	904272	985928

Table showing fair value of plan assets iv)

Table showing fall value of plan assets				
Fair value of plan assets at beginning of year	985928	1108626		
Actual return on plan assets	79334	85727		
Contributions	357614	222398		
Benefits Paid	(518604)	(430823)		
Fair value of plan assets at the end of year	904272	985928		
Funded status	(3175845)	(1607614)		
Excess of Actual over estimated return on plan assets	NIL	NIL		
(Actual rate of return = Estimated rate of return as ARD falls on 31st March)				

Actuarial Gain/Loss recognized v)

3		
Acturial (gain)/ loss on obiligations	(1229601)	(692377)
Acturial (gain)/ loss for the year - plan assets	NIL	NIL

		31	AS AT st March, 2012	31st	AS AT March, 2011
	Acturial (gain)/ loss on obiligations		1229601		692377
	Acturial (gain)/ loss recognized in the year		1229601		692377
vi)	The amounts to be recognized in the balance sl	heet and stater	nent of profit and lo	SS	
	Present value of obligations as at the end of		4080117		2593542
	Fair value of plan assets as at the end of the	year	904272		985928
	Funded status  Net asset/(liability) recognized in the balance	shoot	(3175845) 3175845		(1607614) 1607614
vii)	Expenses Recongnised in statement of profit and		3173643		1007014
VII)	Current Service cost	u 1033	568095		333323
	Interest Cost		207483		148049
	Expected return on plan assets		(79334)		(85727)
	Net Acturial (gain)/ loss recognized in the year	ar	1229601		692377
	Expenses recognised in statement of Profit a	nd loss	1925845		1088022
			AS AT		AS AT
21	FINANCE COCTO	31	st March, 2012	31st	March, 2011
21.	FINANCE COSTS Interest to Bank				
	(a) on Term Loans		6,991,303		3,198,591
	(b) on Working Capital Loans		4,874,820		2,471,146
	Interest to Others		1,552,657		375,275
	Bank charges		1,018,882	_	468,659
			14,437,662	_	6,513,671
22.	OTHER EXPENSES				
	Direct Expenses Laboratory Expenses	5,905,174		3,758,959	
	Power & Fuel Charges	4,834,357		3,958,521	
	Insurance: Instruments & Building	131,014		118,760	
	Freight / Transporation Charges	169,315		204,336	
	Testing Charges NABL/BIS/NPL - Asstt. Charges	803,227		901,056 417,561	
	Repair & Maintenance – Instruments & Building	172,070 4,693,593		417,561 5,422,703	
	Training & Certification Charges	277,000		585,582	
	_		16,985,750		15,367,477
	Selling and Distribution Expenses Advertisement Expenses	104,334		224,121	
	Business Promotion Expenses	2,285,716		2,227,266	
	Commission & Brokerages	2,951,568		2,090,823	
	Discount Allowed	435,784		681,023	
	Bad Debts Written Off	621,558	6,398,960	814,112	6,037,345
	Establishment Expenses		0,370,700		0,037,343
	Security Service Charges	981,819		506,260	
	Housekeeping Charges	244,056		231,373	
	Telephone & Mobile Expenses Internet Expenses	710,878 1,225,216		673,937 890,795	
	Postage & Courier Charges	744,569		693,218	
	Conveyance Expenses	378,864		329,219	
	Vehicle Running & Maintenance	990,035		775,149	
	Computer Expenses Guest House Expenses	1,332,383 79,758		1,916,107 80,967	
	Printing & Stationery Expenses	1,812,390		1,815,755	
	Books & Periodicals	47,270		120,146	
	Rent	5,032,223		4,101,202	

			AS AT		AS AT
		31s	t March, 2012	31s	t March, 2011
	Directors sitting fees	18,000		5,000	
	Insurance on Vehicle	95,643		77,066	
	Insurance on Others	326,565		292,697	
	Garden Maintenance Charges	114,239		114,690	
	Office Expenses / Maintenance charges	384,519		427,974	
	Office Repair & Maintenance Charges	215,934		165,470	
	Membership Fees & Subscriptions	53,641		87,859	
	Placement Expenses	26,299		114,200	
	Legal Expenses	251,236		466,236	
	Professional Charges	1,284,071		1,556,536	
	Auditor's Remuneration	150,000		150,000	
	Tender Expenses	5,860		5,000	
	Rates & Taxes	305,801		296,681	
	Registration / Filing / Licence Renewal Fees	53,737		101,982	
	Listing Fees	193,924		166,525	
	Penalty Charges	25,200		500	
	Donation	24,000		15,000	
	Travelling Expenses	4,174,071		3,921,060	
	Loss on Sale of Fixed Assets		_	2,171,440	_
		_	21,282,201		22,270,043
	Total		44,666,911		43,674,865
22.1	PRIOR PERIOD EXPENSES	_	_		
	Gratuity		-		519,592
	Repairs & Maintenance- AMC Charges		23,957		-
		_	23,957	<u> </u>	519,592
22.2	VALUE OF IMPORTS ON CIF BASIS IN RESPI	ET OF	_		_
	Capital Goods		1,510,521		23,000,050
	Consumables		206,123		
		_	1716,644		23,000,050
22.3	PAYMENT TO AUDITORS AS:				
	Statutory Audit Fees		150,000		150,000
	Certification & Other Services	_	- 450,000	_	25,000
00.4	EVENDITUDE IN CORP. ON OUR DENOV	_	150,000		175,000
22.4	EXPNDITURE IN FOREIGN CURRENCY		//0.142		204 (20
	Travelling Expenses		669,143		204,628
	Membership Fees	_	52,010	_	
		_	721,153		204,628
23.	EARNINGS IN FOREIGN EXCHANGE				
	FOB Value of Exports		434,734		163,397
2.4	FADMINGS DED SHADE (FDS)				
24.	EARNINGS PER SHARE (EPS)	a h a wa h a l al a wa	10 105 020		11 27/ 100
	i) Net Profit for the year attributable to equity		10,105,029		11,276,108
	ii) Weighted Average number of Equity Shares to		6,041,932		5,085,333
	iii) Weighted Average number of Equity Shares		6,041,932		5,537,686
	iv) Face Value per equity share Amount	in (Rs.)	10		10
	v) Earnings per Share (Basic)		1.67		2.22
	vi) Earnings per Share (Diluted)		1.67		2.04

<sup>25.</sup> Segmental Reporting: The Company is engaged in the sole segment of Analysis and Testing. There are, therefore, no separate segments within the Company as defined by AS-17 (Segmental Reporting) issued by the ICAI.

#### 26. Related Party Disclosures:

Relationships (Related party relationships are as identified by the Company and relied upon by the Auditors)

1. Related Parties

(a) Individual having control & Key Management Personnel

Mr. Sunil Choksi Managing Director
Mrs. Himika Varma Jt. Managing Director
Mrs. Stela Choksi Whole Time Director
Mr. Vyangesh Choksi Whole Time Director

(b) Relatives of KMP Mrs.Neeta Shah

D. G Choksi HUF Mrs. Khyati Choksi

2. Disclosure of transactions between the Company and Related Parties and the Status of outstanding balances as at March 31, 2012:

Nature of Transactions	Individual having Control and KMP	Relatives of KMP	Outstanding balance as on 31-03-2012
Remuneration	4860000		296499
Commission	<del></del>	916474	391044
Salary		427320	27796
Rent	300000	1136820	<del></del> -
Deposit Given		Op.Bal. 20 Lacs	2000000
Warrant Application Money Received		3015156	<del></del> -
Loan Taken	2650000		<del></del>
Loan Repaid	2650000		
			J

### 27. Operating Leases:

(i)	Obligation on Non-cancelable operating leases :	
	<ul><li>a) not later than one year</li><li>b) later than one year and not later than five years</li><li>c) later than five years</li></ul>	6,58,132 1,44,408 8,30,346
ii)	Total of minimum sub-lease payments expected	NIL
iii)	Lease payments recognized in the statement of Profit & Loss for the Period	50,32,223
iv)	Sub lease payments received or receivable recognized in P&L A/c during the period	NIL
v)	General description of significant leasing arrangements  a) Description of the assets taken on operating lease	Various Properities for Commercial use
	b) Basis on which contingent rent payments are determined	Basis taken as per the lease agreements with the lessor
	c) Terms of renewal or purchase options and escalation clauses of lease arrangements	All lease agreements are general and can be renewed after expiry of the lease period. No purchase options specifically mentioned in the agreement.
	d) Restrictions imposed by lease agreements, if any	Not to sub-lease

- 28. Contingent liability not provided for in respect of :
  - (a) Guarantees issued by Bank of behalf of the Company Rs. 8,772,608/- (Previous year Rs. 8,433,912)
  - (b) Service Tax Rs. Nil (Previous year Rs 708,349/-)
  - (c) Income Tax Demand A.Y. 2009-10 Rs. 576960/- (the Company has undergone for Appel before CIT (Appeals) (Previous year Nil).
- 29. Estimated amount of Contracts remaining to be exected on Capital Account and not provided for (net of advances) Rs. 4.21 Crores (Previous year Rs. 0.22 Crores)
- 30. Disclosure in terms of Accounting Standard "Impairment Losses: "

		31-3-2012	31-3-2011
i)	Amount of impairment Losses recognized in the Profit & Loss A/c	Nil	Nil
ii)	Amount of reversal of impairment losses recognized in the Profit & Loss A/c	Nil	Nil
iii)	Amount of impairment losses recognized directly against revaluation surplus	Nil	Nil
iv)	Amount of reversals of impairment losses recognized directly in revaluation surplus	Nil	Nil

# Choksi Laboratories Limited

Regd. Office: 6/3, Manoramaganj, INDORE - 452 001

# ATTENDANCE SLIP

19th ANNUAL GENERAL MEETING, 27th September, 2012

*DPID	
Reg. Folio No	No. of Shares Held
I Certify that I am a registered shareholder/Proxy for the my presence at the 19th, Annual General Meeting of the Company 27th September, 2012 at 11.00 A. M.	registered shareholder of the Company. I hereby record at 6/3, Manoramaganj, INDORE (M.P.) on Thursday, the
Member's/Proxy's Name in Block Letters	Member's/Proxy's Signature
Note: Please fill this attendance slip and hand it over	er at the ENTRANCE OF THE MEETING HALL.
Tear Here	
*DPID Folio No I/We	No. of Shares Held
of	
of	TED hereby appoint
Being a member(s) CHOKSI LABORATORIES LIMI	TED hereby appointof
Being a member(s) CHOKSI LABORATORIES LIMI	TED hereby appointof

To,